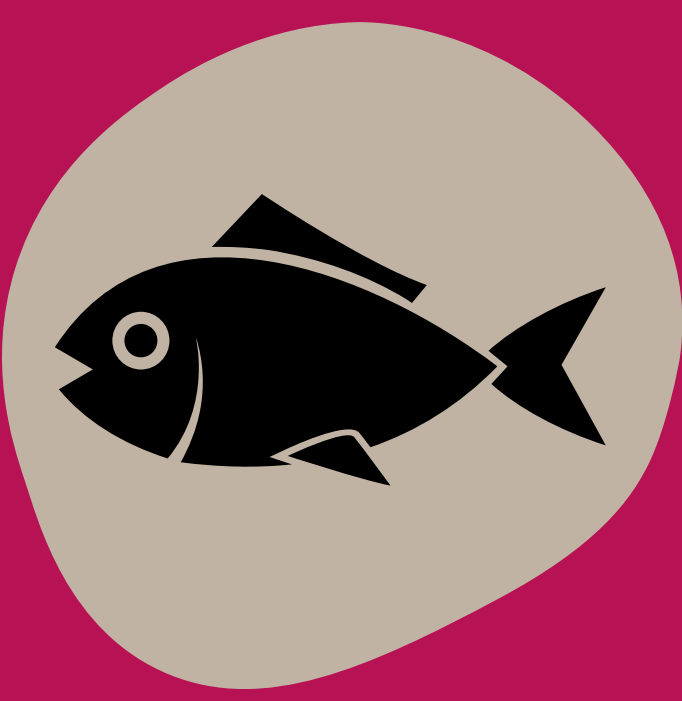


Viphya Chambo



Produce:
Table-sized fresh tilapia
and fingerlings



Established:
2011

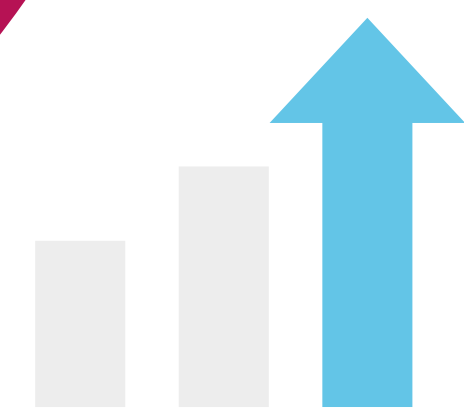


Location:
Mzuzu City



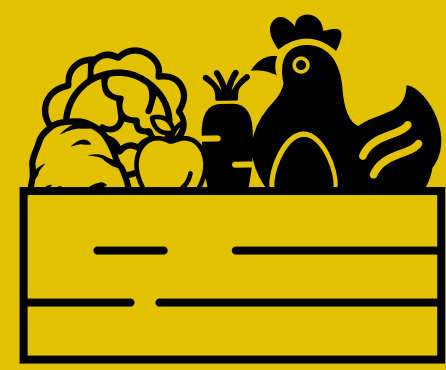
Investment required:
£180,000

as a long-term loan or
equity investment



Demand

The demand for fresh local tilapia outstrips the supply in Mzuzu City. Across Malawi there is a massive under-supply of high-quality fingerlings. Very little floating fish feed is currently manufactured in Malawi.



Production

Table fish

Viphya Chambo has 622 small-scale fish producers (40% women-led enterprises) in an off-taking programme. This augments the fish produced in the company's own ponds.

The quality of the table fish produced is dependent on the quality of the inputs, principally fingerlings and feed. The company makes for loans floating fish feed and fingerlings to the contracted fish producers to ensure that fish production is of a good quality.



INVESTMENT NEEDED:

£22,000

investment to contract a further 1,000 farmers from Mzimba and Nkhatabay districts to supply fish. This will require more working a larger refrigerated van.

Fingerlings

Viphya Chambo produces the high-quality fingerlings required to boost aquaculture production.



INVESTMENT NEEDED:

£21,000

investment to expand its fingerlings production with an indoor hatchery and additional circular breeding fish tanks

Feed

Currently floating feed is imported, and the price is impacted by currency variations. Sourcing locally produced soybean and maize to mill into fish feed, will be greener and 40% cheaper, improve farmers livelihoods and reduce imports. Viphya Chambo will sell surplus production to local fish producers.



INVESTMENT NEEDED:

£137,000

investment to produce floating fish feed. This requires the installation of three-phased power and the construction of a housing facility for the milling equipment

Meet the team

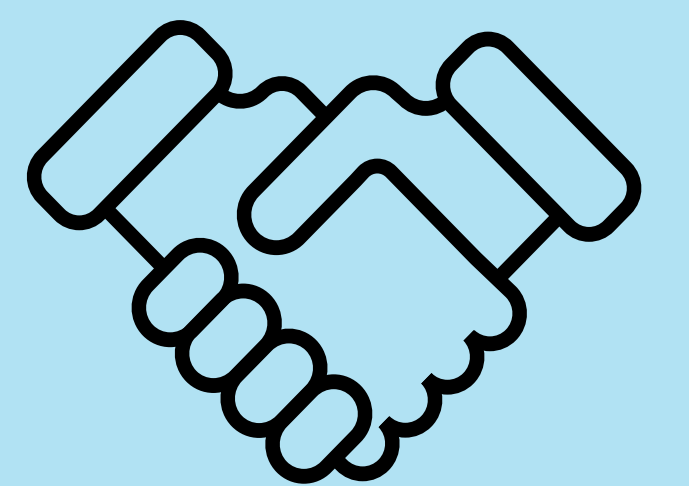


Florence Mwangonde, managing director – She previously worked as a human resources manager in the civil service, before retiring to focus on aquaculture in 2013.



Odoi Mwangonde, technical lead – since 2011. He has received technical training in fish farming and production in China, Mozambique, Zambia and recently in India.

The impact of the investment



Improved access to a readily available and lucrative fish market for over 2500 smallholder fish farmers, has increased their livelihoods.

